

electricomm Services, Security Systems, & Technologies

CORPORATE OVERVIEW...

Since our entrance into the Southwestern Ontario market in 1988, we have been serving an increasing number of clients with our electrical, communication, manufacturing, and maintenance services. We are also very proud that these past years of service have resulted in expanding our repeat client base. We've achieved that by being honest, invariably reliable, and consistently providing real value in delivering the finest quality electrical solutions available today.

Our corporate values and management style do not permit us to bid on every project open to us and we are deliberately selective in the projects, potential customers and suppliers with whom we choose to work. Ultimately, this careful choice benefits our clients most. We feel that it is vital to put forth only our best efforts in providing unequalled service and we do not take our customers' trust and confidence in us for granted.

Electricomm has a wide range of services including the ability to design and install electrical systems from the incoming service to the last device in a facility. This also encompasses specialized services such as communication systems, data and computer wiring, infrared scanning, fire alarm, nurse call, and security and video surveillance systems. We specifically choose products and components that are the best fit for our customers using proven technology - sometimes tried-and-true and other times state-of-the-art.

Energy conservation continues to grow in importance as businesses and people strive for the best ways to utilize valuable resources, both economic and environmental. LEED (Leadership in Energy and Environmental Design) is a third-party certification program and an internationally accepted benchmark for the design, construction and operation of high performance green buildings. It provides building owners and operators the tools they need to have an immediate and measurable impact on their buildings' performance. We are proud to have been the electrical contractor for The Elementary Teachers' Federation of Ontario headquarters (they achieved Gold certification). We are the electrical contractor for the University of Waterloo's Environmental Building project, which is aiming for LEED Platinum certification - the highest level possible. We are also involved in projects leveraging Ontario's ERIP (Electricity Retrofit Incentive Program). ERIP focuses on the areas of lighting, motors, heating ventilation and air conditioning and overall electricity systems. These areas cover the majority of and most important electricity upgrades businesses engage in.

Electricomm is looking ahead to the future with the confidence that experience, know-how and stable, sustainable growth bring. We are willing and able to meet the challenges of the electrical and communication industry today and tomorrow. The calibre of our people, an ongoing relationship of excellence with our clients and suppliers, and a corporate culture built around flexibility to diversify and



adapt to the new sources of power distribution and advancing technologies, will continue to be the cornerstones of our success.

We hope that this information serves as an introduction to Electricomm and is sufficient to illustrate our position in the marketplace. If we can be of further assistance, or if you require additional information, please do not hesitate to contact us at your earliest convenience. We'd be delighted to be of service!

Sincerely,

Gerald W. Flatt, President and CEO

Mission

Electricomm's mission is to ensure our clients' competitive success as a key partner in delivering on-time, on-budget quality electrical, security, and technology solutions.

Principles

The key principles that support our individual and collective efforts are:

- Trust
- Honesty
- Integrity
- Reliability
- Respect
- Value

Vision

To continue to build successful and supportable repeat business relationships with key clients in high-growth, high technology industrial, manufacturing, institutional, and commercial sectors in both public and private domains.

To expand, diversify and continuously improve our capabilities and services portfolio to a growing clientele without compromising value, flexibility, and quality.

To partner with like-minded companies, for mutual growth and prosperity over the long-term, in an ongoing effort to serve our growing publics.



The Top Ten Reasons Our Clients Prefer ELECTRICOMM:

1. Priceless Reputation for Integrity and Trust
2. Teaming with Respected Partners to produce Quality Products and Services
3. Attention to Detail
4. Ability to Change, be Flexible, and Diversify
5. Financial Stability
6. Bonded by a respected Surety Company
7. Long Term Strategic Planning
8. Highly Motivated, Committed and Loyal Work Force
9. Stable, Sustained and Supportable Growth
10. Excellent Ongoing Relationships with our Clients and Suppliers

Services We Offer and Maintain 24 HOURS A DAY

Power Distribution Systems & Design

Service Panel Upgrades

Lighting Systems & Design

Energy Efficient Lighting Retrofit Systems & Design

Electrical Alterations & Renovations

Design Build for New Construction

Power System Analysis

Emergency Generator Installation, Service & Maintenance

Uninterruptible Power Supply (UPS) Design & Installation

Motor Control Centre Design & Installation

Electric Heating Systems



Fire Alarm and Life Safety Systems & Testing

Data and Voice Cabling Installation

Video and Process Monitoring Surveillance Systems - Design & Installation

Burglar Alarm Systems - Design & Installation

Access Control Systems - Design & Installation

P.A. & Sound System Installation

Intercom System Installation

Hearing Impaired & Wireless Remote Sound Installation

Nurse Call Communication Systems - Design & Installation

